PLENITUDE

3Q25 Results overview

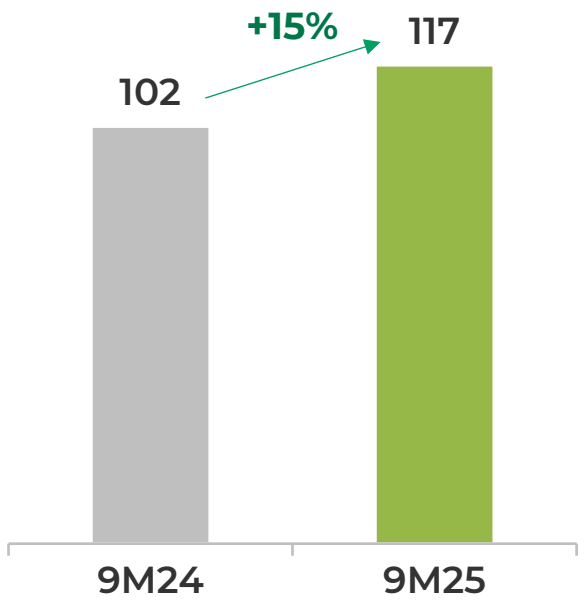
24th October 2025

plenitude

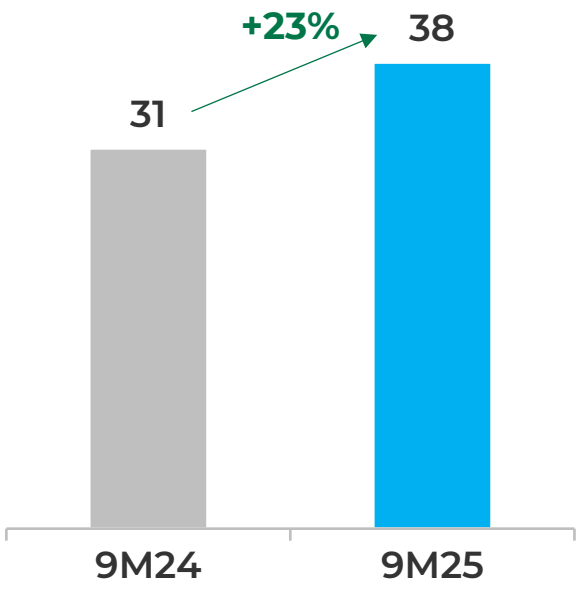
Guajillo storage – US (200 MW)

SCENARIO – KEY VARIABLES

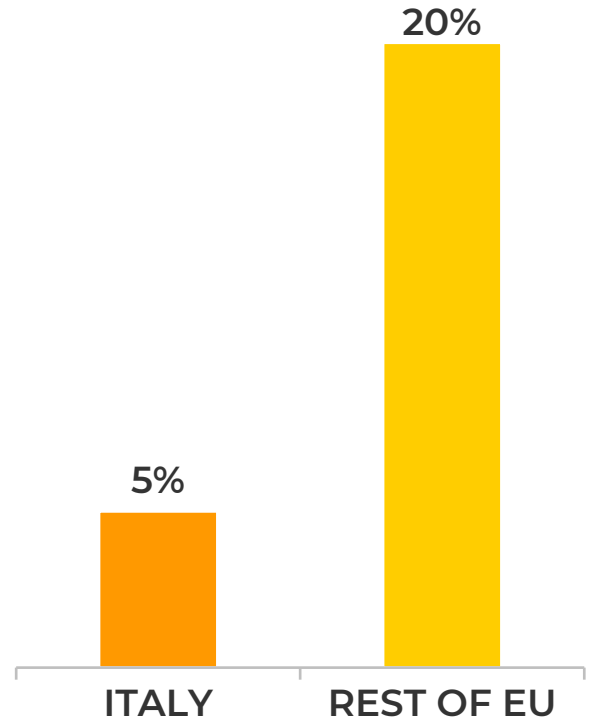
POWER (PUN) | €/MWh



GAS (TTF) | €/MWh



BEV | % ON SALES (9M25)



Based on leading agencies data

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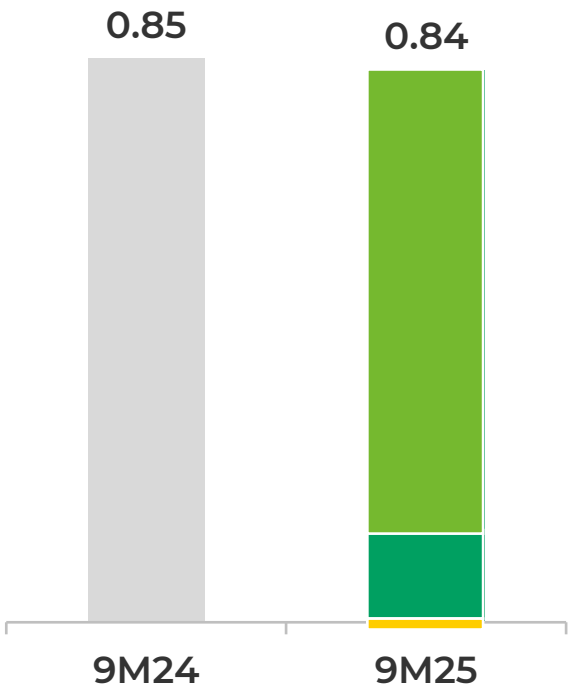
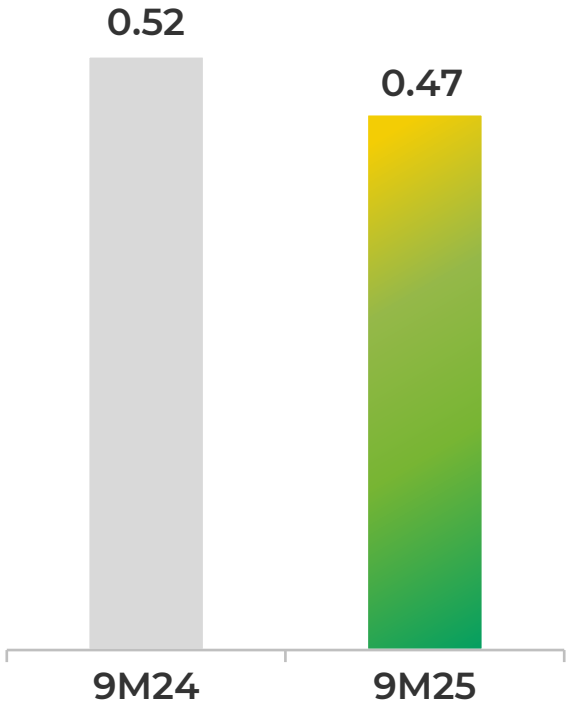
KEY FINANCIALS

RETAIL RENEWABLES E-MOBILITY

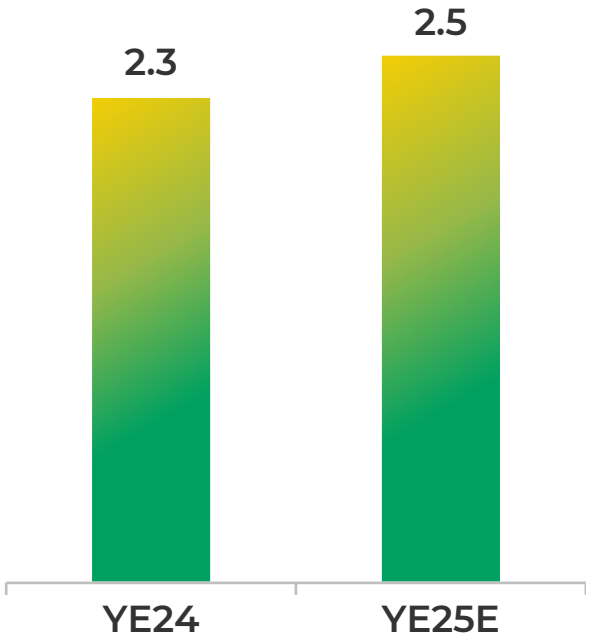
EBITDA | €BLN



EBIT | €BLN



NET DEBT | €BLN



EBITDA and EBIT include 100% of consolidated and pro-quota of non-consolidated companies.

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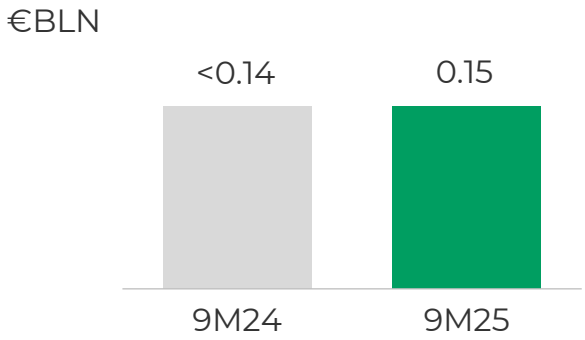
RENEWABLES

OPERATING DATA

	9M24	**9M25**
INSTALLED GW	3.1	**4.8**
PRODUCTION TWh	3.5	**4.3**

EBITDA



KEY HIGHLIGHTS

- **Capacity 9M25**: +1.7 GW YoY, mainly in Spain, US and UK
- **Production 9M25**: +0.8 TWh (+23% YoY) reflecting the new GW in operation
- **MACSE auction** (storage in Italy): ca. 500 MWh projects awarded, FID by YE25
- **Pipeline in execution**: **1 GW**, mainly in:

Spain: 0.4 GW **UK**: 0.3 GW **Greece**: 0.2 GW **Italy**: 0.1 GW

Alcantara – Italy (48 MW)

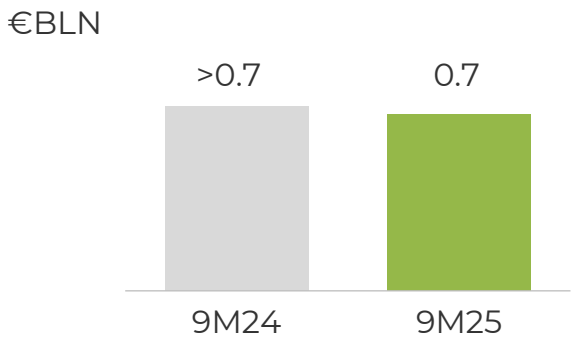
EBITDA includes 100% of consolidated and pro-quota of on-consolidated companies
Pipeline in execution at 09/30/25

RETAIL

OPERATING DATA

	9M24	**9M25**
CUSTOMERS MLN	10	**10**
POWER SHARE	41%	**45%**

EBITDA



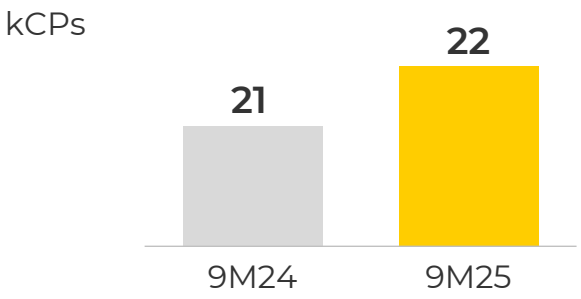
KEY HIGHLIGHTS

- **EBITDA 9M25**: resilient YoY performance, notwithstanding lower Energy Solutions contribution in Italy (for the termination of some incentives)
- **Customers 9M25**: ongoing shift toward power, with overall portfolio base and profitability kept stable

E-MOBILITY

CHARGING POINTS (CPs)

Proprietary network installed on ground



NETWORK DETAILS

	9M24	**9M25**
CPs IN OPERATION SHARE	70%	**>80%**
CPs FAST DC SHARE	<15%	**17%**

KEY HIGHLIGHTS

- **CPs installed 9M25**: +1.1k new CPs YoY (Europe excl. Italy: +45% YoY). Expected ~23k installed CPs by YE25
- **CPs in operation 9M25**: focus on time-to-market with >80% of our network in operation vs 70% in 9M24 (Europe excl. Italy: 4x YoY)
- **CPs fast DC 9M25**: ongoing expansion of DC proprietary network across Europe, +20% YoY
- **Energy delivered 9M25:** increasing power sold through our network, +30% YoY

OUTLOOK

- **Renewables**: >5.5 GW target by year-end confirmed
- **Retail portfolio**: ACEA Energia deal to enlarge customer base and focus on power, closing in 1H26

- **2025 FY EBITDA**: expected >€1.1 bln
- **Investor base**: Eni 70%; Ares 20% (closing 4Q25); EIP 10%

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